VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Regular Meeting Village Hall Conference Room 675 Village Court

Monday, May 20, 2013 7:00 p.m.

AGENDA

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

1. CALL TO ORDER AND ROLL CALL

Dale Thomas, Chairman Jim Hirsch Joe Keefe Mitch Melamed John Nesbitt Ron Schmidt Scott Shore

- 2. APPROVAL OF APRIL 2013 MEETING MINUTES
- 3. PUBLIC COMMENT TIME
- 4. MANAGER'S MONTHLY REPORT

April Summary Report

- 5. CLUBHOUSE TASK FORCE UPDATE
- 6. OTHER BUSINESS
- 7. ADJOURNMENT

VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Meeting Minutes April 15, 2013

1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Glencoe Golf Club. The following members were present:

Joe Keefe, Chairman Jim Hirsch Mitch Melamed John Nesbitt Ronald Schmidt Scott Shore

2. APPROVAL OF THE MARCH 2013 MEETING MINUTES

The March 2013 Golf Advisory Committee meeting minutes were approved as written.

3. PUBLIC COMMENT TIME

There was no public comment.

4. MANAGERS MONTHLY REPORT

- The Committee met at the Club and sampled the new menu from Hel's Kitchen prior to the meeting. Everyone enjoyed their selections and liked the variety on the menu.
- Joe Keefe announced that Dale Thomas has been named the new Chairman of the Golf Advisory Board.
- Joe also announced that Larry Levin has requested that Joe remain on the Golf Advisory Board for an additional term.
- Stella awarded Joe Keefe with a wooden tee hole marker with his name on it to thank him for his eight years of service on the Golf Advisory Board.
- Stella reviewed the March monthly report.
- The weather in March was dismal and below average throughout the month. The last four days of the month had good weather and brought in enough revenue to hit the monthly budget.
- Joe Keefe commented that Stella does a good budgeting job and that the numbers are always hit despite the major changes in weather year to year.
- The food 'Call Box' on the 7th hole was discussed. It was recommended that it is made more visible to the golfers.
- Joe Keefe thought that the English telephone booth adjacent to the train station would look good on the course and he would mention the idea to Paul Harlow.
- Stella informed the Committee that the Club now has its own mobile app that can be downloaded for free and used for reservations, scoring and GPS
- Stella explained that the GPS on the app will show yardage to the front, middle and back of the green.

- It was suggested that the Club provide Wi-Fi for public use in the clubhouse. Stella informed the committee that they are researching the idea but the fact that we have credit card information on our server prevents us from making the connection public.
- Stella informed the group that the mobile app requires a credit card to make reservations to deter people from making reservations and not showing up to their tee time.
- The new draft beer kegerator was discussed. The committee thought that the tap should be more visible to encourage usage. It was suggested that the beer vendor provide signage to help with sales.
- Stella updated the committee on the Clubhouse Task Force. There were over 35 RFQs sent out for the clubhouse architect. Thirteen firms submitted RFQs. To review the submitted RFQs a sub-committee of the Clubhouse Task Force has been designated to meet and decide on who should receive the RFP. The sub-committee was comprised of Larry Levin, Arnold Levy, Scott Javore, Paul Harlow and Stella.
- It was noted that the merchandise sales have increased over the years. Stella informed the committee that many club sales have been made through the custom club fitting's conducted by Matt Radde and Bill Sakas. She also informed the committee that although it is a great service there is not a great markup on the clubs.
- A question was asked if we demo the clubs. Matt responded that we are no longer sending out demo clubs but pushing everyone toward custom club fitting. Since the Club has purchased the proper technology to fit the Clubs it has become an easy sell to get golfers into the new clubs.
- Stella distributed range keys to the committee and a letter describing their privileges for serving on the committee.
- Joe Keefe asked the committee if they had any suggestions for agenda items for the new chairman. He thought it would be a good idea for the committee to put together a wish list for changes to the course.
- A question was asked if there is a ladies league at the Club. Stella informed the committee that a ladies league does exist and there are over 40 members.
- John Nesbitt suggested that when a new appointment is made that a woman should be considered for the position to maintain diversity on the committee.

5. ADJOURNMENT

• There being no further business for discussion, the meeting was adjourned at 7:50.



Glencoe Golf Club

To: Golf Advisory Board

From: Stella Nanos, General Manager

Date: May 9, 2013

Subject: April 2013 Monthly Report

Financial Overview: April recorded the highest rainfall amount in weather history dating back to 1871. Over 8.5 inches of rain fell throughout the month with the largest amounts occurring in a 5 day span. The golf course recovered quickly and we were able to open with power carts the last 5 days of the month while most of our competition was still under water. Total revenues were \$78,855 versus the budget of \$63,443.

	2013 Actual	2012 Actual
Rounds	1,498	1,820
Average Rate	\$26.87	\$32.21
FYTD Rounds	1,884	3,313

Departmental Overview:

Golf Shop: Green fee revenue was \$50,632 vs. a budget of \$43,633.

Merchandise: Merchandise sales totaled \$5,447 vs. a budget of \$2,950.

Driving Range: The driving range revenue was \$4,871 vs. a budget of \$2,850.

<u>Rentals:</u> Power cart rental revenue was \$8,740 vs. a budget of \$9,000; pull cart rental revenue was \$934 vs. a budget of \$900.

Food & Beverage: The restaurant was open with a full menu. The first rent payment is not due until June 1^{st} .

Golf Course:

- Extensive course clean up took place following the heavy rain storms. Tree limbs were down throughout the course and all of the cart paths and bunkers were washed out.
- The work on the new turnaround on the 3rd tee has begun. All of the old asphalt was removed and the soil has been graded to prevent rainwater from pooling on the tee.
- The pond aerators and drinking fountains have been placed on the course.
- All of the washrooms on the course have been opened for the season.
- The greens were top-dressed to improve the roll and fill in any winter damage spots.
- Spot spraying for weeds took place throughout the course.

2013 Weather: The high temperature for the month was 84 degrees and the low was 24 degrees. The average high for the month is 57 degrees and the average low is 38 degrees. Total precipitation was 8.51 inches against an average of 3.58 inches.

Marketing Notes:

- A brochure was created for the golf club promoting our rates, academy, outings and food and beverage service. These brochures will be used internally as well off site for promotions and brand awareness.
- A banner promoting summer camps was placed on Green Bay Road.
- We utilized Google and Microsoft adwords to promote permanent tee times and the Glencoe Golf Academy.
- A business listing is running for the Glencoe Golf Academy in Google places as well as Bing business portal.
- Social media website updates via Twitter and Facebook.
- We participated in the CDGA, Chicago District Golf Association, season opening email blast.
- An ad was placed in the CDGA Green Book and golf course listing brochure.
- A premium listing was placed in Golf Chicago Magazine's directory.

Miscellaneous:

- A sub-committee of the Clubhouse Task Force was formed to review the clubhouse architect RFQ's and make a decision on the best candidates to receive the RFP. During this meeting the qualifications of thirteen firms were thoroughly reviewed and discussed. The decision was made to send the RFP to seven qualified firms.
- A meeting was held with Cindy Baker, the manager of horticulture services for the Chicago Botanic Garden, to evaluate the trees on the 17th tee adjacent to the Botanic property line. Cindy requested that the limbs that were hanging over the Botanic property be removed as she felt they were a safety risk. Tree trimmers were hired and the limbs in question were trimmed back.
- The fees for the permanent tee time program that begins in May have been collected. This season we will have 174 members, the highest number in the last six years.
- Power carts were not allowed on the course 14 days out of the month.
- The Season Opener, a new event to our annual roster, took place in April. The event included a 9-hole shot gun, on-course competitions and a dinner served by Hel's Kitchen. The event was created to increase early season play and to promote the restaurant menu.
- The Club went to full rates on April 12th.
- Staff attended the Glencoe Ladies Golf League's spring meeting. The ladies league is scheduled to play 25 weeks out of the season.

Sincerely,

Stella Nanos General Manager Glencoe Golf Club

GLENCOE GOLF CLUB MONTHLY FINANCIAL REPORT

April 2013

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				INCO	INCOME STATEMENT	ENT					
				Sum For the Mon	Summary of All Units For the Month Ending April 30, 2013	il 30, 2013					THE PERSON NAMED IN COLUMN 1
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	I nis Period	I nis Period	+/ Diideot	I Dis Period	-/+ /+	Year 10 Date	Year 10 Date	+/	Year 10 Date	+/	Annual
REVENUE	Acidal	afinna	Danager	במאו והמו	<u> </u>	Acinal	Dnadei	<u>Danager</u>	Last Teal	Last real	Dadger
GOLF ACADEMY	1,730	1,000	730	935	795	4,220	1,000	3,220	935	3,285	75,000
GREENS FEES	55,107	46,233	8,874	60,637	(5,530)	67,185	52,153	15,032	104,759	(37,574)	1,060,896
LEASES		-		1		1	1	-	1		22,000
MERCHANDISE	5,447	2,950	2,497	3,257	2,190	9,539	3,310	6,229	6,020	3,519	48,035
OTHER	2,960	1,410	1,550	3,650	(069)	3,824	2,350	1,474	7,562	(3,738)	22,475
OUTINGS	1 0	1 0	-	- 44	- 000		1 0		- 000	- 0	21,805
POWER CARIS	8,740	9,000	2 024	11,638	(2,898)	11,1/8	3,150	1,878	20,642	(9,464)	230,000
TOTAL	78,855	63,443	15,412	85,211	(6,356)	100,817	71,263	29,554	147,271	(46,454)	1,522,911
EXPENSES											
C&G PAYROLL	33,141	41,513	(8,372)	40,498	(7.357)	58,087	74,781	(16,694)	66,635	(8,548)	454.324
CHEM/FERTILIZER	884	7,000	(6,116)	9,112	(8,228)	884	7,000	(6,116)	10,244	(9,360)	75,000
coes	4,678	1,917	2,761	2,168	2,510	8,123	2,100	6,023	3,476	4,647	31,102
COMMUNICATIONS	969	700	(4)	513	183	1,747	1,450	297	1,194	553	11,521
CREDIT CARD FEES	1,713	1,500	213	1,595	118	2,565	2,250	315	3,090	(525)	25,115
DEPRECIATION - EST.	ı	1	1	1	١	ŧ	ı	1	1	1	80,000
EQUIPMENT R&M	494	1,000	(206)	691	(197)	1,496	2,000	(504)	1,964	(468)	23,500
GASOLINE	ı	•	'	203	(203)		•	•	203	(203)	16,500
GOLF ACADEMY	1,298	1,180	118	1,374	(92)	3,285	1,960	1,325	5,122	(1,837)	51,580
LIABILITY INSURANCE	1,639	1,492	147	1,482	157	3,131	2,984	147	2,965	166	18,901
MAINTENANCE SUPPLIES	926	2,687	(1,711)	3,417	(2,441)	1,566	4,887	(3,321)	5,978	(4,412)	24,932
MANAGEMENT FEE	3,432	3,432	-	3,333	66	6,864	6,864	1	6,667	197	41,184
MARKETING	205	3,000	(2,795)	5,262	(5,057)	280	4,000	(3,720)	6,006	(5,726)	22,750
OTHER	2,543	5,346	(2,803)	2,093	450	4,088	11,794	(7,706)	6,779	(2,691)	50,361
POWER CART LEASE	1	5,550	(5,550)	1	Í	-	5,550	(5,550)	- 1	- (5,0	33,300
KANGE	. 00	200	(200)	4,317	(4,317)	- 02	200	(200)	4,317	(4,317)	3,900
ITII ITIES	801	1 900	(4,947)	1 527	(1,022)	5.045	4 800	(4,000)	3,070	1 864	399,247
WATER-SEWER-GARBAGE	,	-	-	1	-	416	8,240	(7,824)	1	416	50,520
TOTAL	81,751	110,615	(28,864)	108,458	(26,707)	154,520	201,803	(47,283)	185,499	(30,979)	1,455,644
OPERATING INCOME (LOSS)	(2,896)	(47,172)		(23,247)		(53,703)	(130,540)		(38,228)		67,267
		107			í				C	į	
INTEREST	226	16/	69	3/1	(145)	328	334	(9)	382	(54)	2,004
SALE OF ASSETS	2,500	1	2,500	-	2,500	2,500		2,500	1	2,500	
INTEREST EXPENSE	r	E	ı	-	1	1	ŧ	1	1	1	(2,000)
TOTAL	2,726	167	2,559	371	2,355	2,828	334	2,494	382	2,446	(2,996)
CHANGE IN NET ASSETS	(170)	(47,005)		(22,876)		(50,875)	(130,206)		(37,846)		64,271
				0	(0)			(00 01)		000	000
DAYS OF OPERATION	21.00	30.00	(00.6)	28.00	(00:7)	26.00	44.00	(18.00)		(32)	238.00
ROUNDS	1,498	1,335	163	1,820	(322)	1,884	1,560	324	3,313	(1,429)	30,741
AVERAGE GF PER ROUND	36.79	34.63	54.44	33.32	17.17	35.66	33.43	2.23	31.62	26.29	34.51

Glencoe Golf Club Rounds History April FY2014

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	Rounds	3	Budget	Ytd	Rounds	74	Budget	Ytd	Rounds	, ,	Budget	Ytd
	Period	χĮ	Konnds	Bud. Knds	Period	χţα	Konnds	Bud. Knds	Period	Ytd	Kounds	Bud. Knds
March	386	386	225	225	1,493	1,493	205	205	163	163	205	205
April	1,498	1,884	1335	1,560	1,820	3,313	1316	1,521	1,188	1,351	1,316	1,521
May	1	1,884	4034	5,594	4,232	7,545	4034	5,555	3,277	4,628	4,094	5,615
June	1	1,884	5757	11,351	5,924	13,469	5482	11,037	5,197	9,825	5,439	11,054
July	,	1,884	6327	17,678	5,863	19,332	6482	17,519	5,895	15,720	6,655	17,709
August	1	1,884	5932	23,610	5,741	25,073	6042	23,561	6,195	21,915	6,007	23,716
September	1	1,884	4600	28,210	4,757	29,830	4525	28,086	4,549	26,464	4,555	28,271
October	1	1,884	2231	30,441	2,195	32,025	2231	30,317	3,167	29,631	2,271	30,542
November	1	1.884	300	30,741	1,101	33,126	20	30,387	1,022	30,653	20	30.612
Seember		200	,	20,744	100	22 667	<u>'</u> c	20,207	7	30 77E		20.642
December		1,884	· •	30,741	- ?	33,657	٠	30,387	253	31,028		30,612
February												
						DAYS OF OPERATION	PERATION					
		CURRENT Y	RENT YEAR (2014)			CURRENT YEAR (2013)	EAR (2013)			CURRENT YEAR (2012)	EAR (2012)	
	,		Budget	Ytd			Budget	Ytd			Budget	Ytd
	Period	Χtq	Days	Bud Days	Period	Χţq	Days	Bud Days	Period	Ytd	Days	Bud Days
March	5	ည	14	4	24	24	14	14	7	7	14	14
April	21	26	30	44	28	52	30	44	52	33	ල ව	4
Мау	1	26	31	75	78	80	31	75	20	53	31	75
June	ı		30	105	30	110	30	105	28	81	30	105
July		9, 8	<u>5</u> 6	136	08 8	140		136	52	106	. v	130
August	•	0 4 6	- c	107	0000	2 0	- c	7 20	0 40	16.7	5 6	207
September		97	3 5	758	30	728	9 5	728	20.07	194	9 %	228
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November	ı	9 7 0	2	738 738	42	790	2	238	18	237	2	238
December		28		238	7 .	267		238	<u> </u>	242		238
Jaildal y	ı	280	•	238	• 1	267		238 238)	242		23.0
-eninaiy	ı	07	1	730	ı	707		220	ı	747	1	2004
					ROUNDS PER DAY OF BUDGETED OPERATION	DAY OF B	UDGETED	OPERATION				
)	CURRENT YEAR (2014)	EAR (2014)			CURRENT YEAR (2013)	EAR (2013)		٥	CURRENT YEAR (2012	EAR (2012)	
	Actual	Budget	Variance		Actual	Budget	Variance		Actual	Budget	Variance	
March	7 7	<u> </u>	7 1) <u>0</u>	<u>.</u>	9 4		7 5	<u>.</u>		
April	06	45	<u>٠</u>		Lo:	44	`-		040	44 6	4 9	
May	0	130	-130		137	130	(106	132	-26	
June	0	192	-192		197	183	15		173	181	ထု	
July	0	204	-204		189	209	-20		190	215	-25	
August	0	191	-191		185	195	-10		200	194	9	
September	0	153	-153		159	151	∞		152	152	0	
October	0	72	-72		71	72	7		102	73	29	
November	0	0	0		110	0	110		102	0	102	
December	∀/N	0	N/A		N/A	0	A/N			0	A/N	
January	∀/N	0	A/N		A/N	0	A/N		N/A	0	A/N	
February	A/A	0	A/N		A/N	0	A/N		N/A	0	A/A	

Source: Golf Records

Revenue Summary & Detail

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Glencoe Golf Club Monthly Revenue Activity Summary

			2	2001	the high control of the high						
activity		April	April 2013 Activity					Year-To-Date	Year-To-Date Activity (FY 2014)	2014)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	1,730	1,000	730	935	795	4,220	1,000	3,220	935	3,285	75,000
GREENS FEES	55,107	46,233	8,874	60,637	-5,530	67,185	52,153	15,032	104,759	-37,574	1,060,896
INTEREST	226	167	59	371	-145	328	334	မှ	382	-54	2,004
LEASES	0	0	0	0	0	0	0	0	0	0	22,000
MERCHANDISE	5,447	2,950	2,497	3,257	2,189	9,539	3,310	6,229	6,020	3,519	48,035
ОТНЕК	2,960	1,410	1,550	3,650	069-	3,824	2,350	1,474	7,562	-3,738	22,475
OUTINGS	0	0	0	0	0	0	0	0	0	0	21,805
POWER CARTS	8,740	9,000	-260	11,638	-2,898	11,178	9,300	1,878	20,642	-9,464	230,000
RANGE	4,871	2,850	2,021	5,094	-223	4,871	3,150	1,721	7,353	-2,482	42,700
SALE OF ASSETS	2,500	0	2,500	0	2,500	2,500	0	2,500	0	2,500	0

Glencoe Golf Club Monthly Revenue Activity Detail

activity		April 201	2013 Activity		•		Ye	ar-To-Date A	Year-To-Date Activity (FY 2014)	[4]	
key acct title	This Períod Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY 60-166-600-32517 GOLF ACADEMY REVENUE 60-166-600-32927 GOLF PRO LESSONS	1,730	1,000	1,730	0 935	1,730	3,720	1,000	3,720	0	3,720	52,000
GOLF ACADEMY	1,730	1,000	730	935	795	4,220	1,000	3,220	935	3,285	75,000
GREENS FEES 60-166-600-32480 SENIOR MEMBERSHIPS	4,475	2,600	1,875	2,000	2,475	5,975	3,800	2,175	6.937	-962	19.650
	17,977	21,230	-3,253	21,904	-3,927	22,425	24,390	-1,965	39,379	-16,954	507,129
60-166-600-32490 GREEN FEES - WEEKENDS 60-166-600-32495 PERM TIMES & FEES	32,655	22,403	10,252	36,733 0	-4,078 0	38,785	23,963	14,822	58,443	-19,658 0	364,117 170,000
GREENS FEES	55,107	46,233	8,874	60,637	-5,530	67,185	52,153	15,032	104,759	-37,574	1,060,896
INTEREST 60-166-600-32805 INTEREST ON INVESTMENTS 60-166-600-32810 IMET EARNINGS	108	125	-17	113 258	-5	199	250	-51 45	221	-22	1,500
INTEREST	226	167	59	371	-145	328	334	9-	382	-54	2,004
LEASES 60-166-600-32920 FOOD SERVICE FEE	0	0	0	0	0	0	0	0	0	0	22,000
LEASES	0	0	0	0	0	0	0	0	0	0	22,000
	0	0	0	2	-2	0	125	-125	804	-804	300
60-166-600-32710 GOLF BALLS 60-166-600-32715 CLOTHING	1,480 557	925 625	555 -68	1,351 305	130 253	1,900 557	1,010 675	890-118	2,345	-445 -3	18,310 5,525
60-166-600-32720 MERCHANDISE	3,409	1,400	2,009	1,600	1,809	7,081	1,500	5,581	2,310	4,771	23,900
MERCHANDISE	5,447	2,950	2,497	3,257	2,189	9,539	3,310	6,229	6,020	3,519	48,035
OTHER 60-166-600-32500 ANNUAL LOCKER RENTAL	0	0	0	06	06-	0	300	-300	140	-140	300
	934	006	34	714	220	1,073	1,100	-27	1,622	-549	15,050
	160	360	-200	360	-200	280	800	-520	1,920	-1,640	2,440
60-166-600-32525 LEAGUE FEES 60-166-600-32530 RENTAL CLUBS	1,560 312	0 150	1,560 162	2,200 162	-640 150	2,115 312	0 150	2,115 162	2,200 252	-85 60	2,360 2,325
5/8/2013				Revenue List	e List						

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Glencoe Golf Club Monthly Revenue Activity Detail

activity		April	April 2013 Activity				Ye	ar-To-Date A	Year-To-Date Activity (FY 2014)	[4]	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32995 SUNDRY	9-	0	9-	124	-130	44	0	44	1,428	-1,384	0
OTHER	2,960	1,410	1,550	3,650	069-	3,824	2,350	1,474	7,562	-3,738	22,475
OUTINGS 60-166-600-32475 GOLF OUTING REVENUE	0	0	0	0	0	0	0	0	0	0	21,805
OUTINGS	0	0	0	0	0	0	0	0	0	0	21,805
POWER CARTS 60-166-600-32505 ELECTRIC CART RENTAL	8,740	000'6	-260	11,638	-2,898	11,178	9,300	1,878	20,642	-9,464	230,000
POWER CARTS	8,740	9,000	-260	11,638	-2,898	11,178	9,300	1,878	20,642	-9,464	230,000
RANGE 60-166-600-32515 PRACTICE RANGE REVENUES	4,871	2,850	2,021	5,094	-223	4,871	3,150	1,721	7,353	-2,482	42,700
RANGE	4,871	2,850	2,021	5,094	-223	4,871	3,150	1,721	7,353	-2,482	42,700
SALE OF ASSETS 60-166-600-35110 SALE OF ASSETS	2,500	0	2,500	0	2,500	2,500	0	2,500	0	2,500	0
SALE OF ASSETS	2,500	0	2,500	0	2,500	2,500	0	2,500	0	2,500	0

Revenue List

Expenditure Report Summary Report by Type Expenditure Detail

Glencoe Golf Club Monthly Expenditure Activity Summary

activity		April 2013	April 2013 Period Activity	ity			۶	ear-To-Date	Year-To-Date Activity (FY 2014)	14)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	33,141	41,513	-8,372	40,498	-7,358	58,087	74,781	-16,694	66,635	-8,548	454,324
CAPITAL	5,939	24,021	-18,082	47,149	-41,209	7,353	43,530	-36,177	79,454	-72,101	244,482
CHEM/FERTILIZER	884	7,000	-6,116	9,112	-8,228	884	7,000	-6,116	10,244	-9,360	75,000
SOOS	4,678	1,917	2,761	2,168	2,510	8,123	2,100	6,023	3,476	4,648	31,102
COMMUNICATIONS	969	700	4-	513	183	1,747	1,450	297	1,194	553	11,521
CREDIT CARD FEES	1,713	1,500	213	1,595	119	2,565	2,250	315	3,090	-525	25,115
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	80,000
EQUIPMENT R&M	494	1,000	-506	691	-197	1,496	2,000	-504	1,964	-468	23,500
GASOLINE	0	0	0	203	-203	0	0	0	203	-203	16,500
GOLF ACADEMY	1,298	1,180	118	1,374	77-	3,285	1,960	1,325	5,122	-1,837	51,580
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	5,000
LIABILITY INSURANCE	1,639	1,492	147	1,482	157	3,131	2,984	147	2,965	166	18,901
MAINTENANCE SUPPLIES	926	2,687	-1,711	3,417	-2,441	1,566	4,887	-3,321	5,978	-4,412	24,932
MANAGEMENT FEE	3,432	3,432	0	3,333	66	6,864	6,864	0	6,667	197	41,184
MARKETING	205	3,000	-2,795	5,262	-5,058	280	4,000	-3,720	900'9	-5,726	22,750
ОТНЕК	2,543	5,346	-2,803	2,093	449	4,088	11,794	-7,707	6,779	-2,692	50,361
POWER CART LEASE	0	5,550	-5,550	0	0	0	5,550	-5,550	0	0	33,300
RANGE	0	200	-200	4,317	-4,317	0	200	-200	4,317	-4,317	3,900
SHOP PAYROLL	29,251	32,198	-2,947	30,873	-1,622	56,943	60,943	-4,000	57,678	-736	399,247

5/8/2013

Glencoe Golf Club Monthly Expenditure Activity Summary

activity		April 201	April 2013 Period Activity	rity				fear-To-Date	Year-To-Date Activity (FY 2014)	014)	
sub_1 sub1_title key acct title	This Period Actual	This Period This Period \$ of Period Actual Budget Budget	\$ of Period Budget	This Period Last Year	This Period \$ of Period Last Year Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	801	801 1,900	-1,099	1,527	-726	5,045	4,800	245	3,181	1,864	1,864 41,907
WATER-SEWER-GARBAGE	0	0	0	0	0	416	8.240	-7.824	0	416	50.520

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activity		April 2013	April 2013 Period Activity	ty			>	ear-To-Date	Year-To-Date Activity (FY 2014)	14)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL											
60-166-385-42120 SALARIES - RHS PAY	0	2,700	-2,700	0	0	0	2,700	-2,700	0	0	2,700
60-166-387-42110 SALARIES - REGULAR	12,514	12,456	58	12,400	114	25,198	24,912	286	24,548	029	149,472
60-166-387-42120 SALARIES - RHS PAY	0	2,000	-2,000	0	0	0	2,000	-2,000	0	0	2,000
60-166-387-42210 SALARIES - TEMPORARY	11,969	12,900	-931	11,870	66	16,937	23,041	-6,104	18,470	-1,533	167,423
60-166-387-42610 EMPLOYEE BENEFITS	3,966	3,962	4	3,797	169	7,932	7,924	80	7,590	342	47,542
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,505	1,572	-67	1,478	28	2,587	2,973	-386	2,613	-25	19,303
60-166-387-46120 MEDICARE ONLY	352	368	-16	346	7	605	695	06-	611	φ	4,430
60-166-387-46125 ILL MUNI. RET. FUND	2,834	3,015	-181	3,226	-391	4,827	5,674	-847	5,420	-593	34,940
60-166-387-47110 UNEMPLOYMENT	0	2,540	-2,540	7,382	-7,382	0	4,862	-4,862	7,382	-7,382	26,514
C&G PAYROLL	33,141	41,513	-8,372	40,498	-7,358	58,087	74,781	-16,694	66,635	-8,548	454,324
CAPITAL					V-7/		:				
60-166-387-81120 BUILDING ALTERATIONS	1,848	3,000	-1,152	14,055	-12,207	2,014	3,000	986-	14,055	-12,041	13,500
60-166-387-81130 GOLF COURSE	797	12,600	-11,803	25,917	-25,120	2,044	28,500	-26,456	29,305	-27,261	65,000
60-166-387-81135 FORESTRY &	0	0	0	0	0	0	0	0	0	0	25,000
60-166-387-82140 GOLF EQUIPMENT	0	0	0	0	0	0	0	0	25,921	-25,921	70,000
60-166-387-89105 CAPITAL SALARIES	3,060	7,000	-3,940	6,667	-3,607	3,060	10,000	-6,940	9,449	-6,389	59,000
60-166-387-89110 CAPITAL SOCIAL SEC.	190	434	-244	413	-224	190	620	-430	586	-396	3,658
60-166-387-89115 CAPITAL MEDICARE	44	101	-57	62	-52	44	144	-100	137	-93	855
60-166-387-89120 CAPITAL IMRF	0	886	-886	0	0	0	1,266	-1,266	0	0	7,469
CAPITAL	5,939	24,021	-18,082	47,149	-41,209	7,353	43,530	-36,177	79,454	-72,101	244,482
CHEM/FERTILIZER											
60-166-387-61240 CHEMICALS/SEED/FERTILI	884	7,000	-6,116	9,112	-8,228	884	7,000	-6,116	10,244	-9,360	75,000
CHEM/FERTILIZER	884	7,000	-6,116	9,112	-8,228	884	7,000	-6,116	10,244	-9,360	75,000
\$500											
60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	0	30	-30	185	-185	75
60-166-389-63105 COGS-GOLF BALLS	1,003	601	402	843	159	1,322	929	999	1,476	-154	11,900
60-166-389-63120 COGS-CLOTHING	335	406	-71	256	79	335	439	-104	406	-71	3,592
60-166-389-63135 COGS-MERCHANDISE	3,340	910	2,430	1,069	2,271	6,466	975	5,491	1,409	2,057	15,535
soco	4,678	1,917	2,761	2,168	2,510	8,123	2,100	6,023	3,476	4,648	31,102

activity		April 2013	April 2013 Period Activity	t			>	ear-To-Date	Year-To-Date Activity (FY 2014)	014)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COMMUNICATIONS 60-166-385-52205 TELECOM/INTERNET	969	700	4	513	183	1,747	1,450	297	1,194	553	11,521
COMMUNICATIONS	969	700	4	513	183	1,747	1,450	297	1,194	553	11,521
CREDIT CARD FEES 60-166-388-52195 CREDIT CARD FEES	1,713	1,500	213	1,595	119	2,565	2,250	315	3,090	-525	25,115
CREDIT CARD FEES	1,713	1,500	213	1,595	119	2,565	2,250	315	3,090	-525	25,115
DEPRECIATION 60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	80,000
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	80,000
	412	1,000	-588	375	37	1,413	2,000	-587	1,648	-234	20,000
EQUIPMENT R&M	494	1,000	902-	691	-234	1,496	2,000	-504	1,964	-234	3,500
GASOLINE 60-166-387-61185 GASOLINE-OIL-GREASE	0	0	0	203	-203	0	0	0	203	-203	16,500
GASOLINE	0	0	0	203	-203	0	0	0	203	-203	16,500
GOLF ACADEMY 60-166-386-42210 SALARIES - TEMPORARY	U	O	Û	Û	C	C	C	O	2 2 15	-2 215	7 000
	0	0	0	0	0	0	0	0	137	-137	434
60-166-386-46120 MEDICARE ONLY	0	0	0	0	0	0	0	0	32	-32	100
60-166-386-46125 ILL MUNI. RET. FUND	0	0	0	0	0	0	0	0	268	-268	988
60-166-386-52110 LEASE OF EQUIPMENT	0	200	-200	0	0	0	200	-200	0	0	400
60-166-386-52290 MISC CONTRACTUAL	1,298	800	498	1,249	48	3,285	1,400	1,885	2,224	1,061	39,300
60-166-386-61155 SUPPLIES	0	0	0	0	0	0	0	0	0	0	1,300
60-166-386-62115 MISC COMPUTER	0	180	-180	09	09-	0	360	-360	180	-180	2,160
60-166-386-64105 UNIFORMS/WORK	0	0	0	65	-65	0	0	0	65	-65	0
GOLF ACADEMY	1,298	1,180	118	1,374	-77	3,285	1,960	1,325	5,122	-1,837	51,580
INTEREST EXPENSE 60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	5,000
5/8/2013				List						12	

activity		April 2013	April 2013 Period Activity	ity			>	ear-To-Date	Year-To-Date Activity (FY 2014)	14)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	5,000
LIABILITY INSURANCE											
60-166-385-56105 PUBLIC LIABILITY INSUR.	1,492	1,492	0	1,482	6	2,984	2,984	0	2,965	19	17,901
60-166-385-56110 INSURANCE DEDUCTIBLES	147	0	147	0	147	147	0	147	0	147	1,000
LIABILITY INSURANCE	1,639	1,492	147	1,482	157	3,131	2,984	147	2,965	166	18,901
MAINTENANCE SUPPLIES										THE PARTY OF THE P	
60-166-387-61155 SUPPLIES	0	0	0	565	-565	0	0	0	637	-637	0
60-166-387-61225 SEED & SOD	0	0	0	0	0	0	0	0	651	-651	2,500
60-166-387-61235 SAND/TOP DRESSING	0	0	0	1,668	-1,668	0	0	0	1,668	-1,668	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	498	1,500	-1,002	388	109	964	2,700	-1,736	1,868	-905	10,000
60-166-387-62135 SAFETY EQUIPMENT	22	200	-478	434	-413	22	200	-478	434	-413	1,000
60-166-387-64105 UNIFORMS/WORK	380	289	-307	362	18	504	1,187	-683	720	-215	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	77	0	77	0	77	77	200	-423	0	7.7	1,500
MAINTENANCE SUPPLIES	926	2,687	-1,711	3,417	-2,441	1,566	4,887	-3,321	5,978	-4,412	24,932
MANAGEMENT FEE						Market and the second s					
60-166-385-53180 VOG MANAGEMENT	3,432	3,432	0	3,333	66	6,864	6,864	0	6,667	197	41,184
MANAGEMENT FEE	3,432	3,432	0	3,333	66	6,864	6,864	0	6,667	197	41,184
MARKETING	Manager and the second										
60-166-385-52215 MARKETING/ADVERTISING	205	3,000	-2,795	5,262	-5,058	280	4,000	-3,720	900'9	-5,726	22,750
MARKETING	205	3,000	-2,795	5,262	-5,058	280	4,000	-3,720	900'9	-5,726	22,750
OTHER											
60-166-385-52120 COMPUTER SOFTWARE	0	0	0	0	0	287	450	-163	95	192	1,700
60-166-385-52125 BANKING FEES	114	110	4	106	∞	252	210	42	203	49	1,400
60-166-385-52200 POSTAGE	19	23	4	23	4	38	41	ကု	4	ကု	243
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	1,000
60-166-385-54125 LEGAL COUNSEL - OTHER	0	200	-200	0	0	0	700	-700	0	0	2,000
60-166-385-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	0	0	0	0	1,275
60-166-385-55110 IN SERVICE TRAINING	0	0	0	0	0	0	0	0	0	0	1,500
60-166-385-61165 SUNDRY	10	0	10	0	10	1,010	1,000	10	1,010	0	1,750
60-166-385-62105 MISC COMPUTER	0	550	-550	0	0	0	550	-550	0	0	2,050
5/8/2013				List						13	

activity		April 2013	Period Activity	ıt,			>	ear-To-Date	Year-To-Date Activity (FY 2014)	14)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-93125 MISCELLANEOUS	0	0	0	0	0	0	0	0	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	0	1,000	-1,000	125	-125	0	2,500	-2,500	125	-125	4.738
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	0	790	-790	006	006-	0	1,090	-1,090	006	006-	5,640
60-166-387-52180 FORESTRY AND	0	0	0	0	0	0	0	0	0	0	2,500
60-166-387-52185 ANIMAL CONTROL	1,201	1,055	146	118	1,083	1,295	2,283	-988	2,683	-1,388	9,456
60-166-387-52290 MISC CONTRACTUAL	0	0	0	0	0	0	0	0	0	0	400
60-166-387-55105 MEMBERSHIPS/DUES	0	340	-340	0	0	0	340	-340	0	0	610
60-166-387-55110 IN SERVICE TRAINING	0	0	0	0	0	0	300	-300	258	-258	3,000
60-166-388-52290 MISC CONTRACTUAL	930	455	175	0	630	637	711	-74	0	637	2,791
60-166-388-61145 SCORE CARDS	0	0	0	0	0	0	0	0	0	0	1,800
60-166-388-61155 SUPPLIES	0	349	-349	348	-348	0	545	-545	544	-544	2,344
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	0	0	0	0	1,340
60-166-389-64105 UNIFORMS/WORK	569	474	95	474	92	999	1,074	-505	920	-352	1,724
ОТНЕК	2,543	5,346	-2,803	2,093	449	4,088	11,794	-7,707	6,779	-2,692	50,361
POWER CART LEASE						***************************************					
60-166-388-74010 LEASE PAYMENT	0	5,550	-5,550	0	0	0	5,550	-5,550	0	0	33,300
POWER CART LEASE	0	5,550	-5,550	0	0	0	5,550	-5,550	0	0	33,300
RANGE							- Transition	- ANNORMAL			
60-166-388-61160 MISC. RANGE SUPPLIES	0	200	-200	4,317	-4,317	0	200	-200	4,317	-4,317	200
60-166-388-61250 RANGE BALLS	0	0	0	0	0	0	0	0	0	0	3,400
RANGE	0	200	-200	4,317	-4,317	0	200	-200	4,317	-4,317	3,900
SHOP PAYROLL											
60-166-385-42110 SALARIES - REGULAR	10,724	10,424	300	10,087	636	21,618	20,848	770	20,036	1,583	125,088
60-166-385-42610 EMPLOYEE BENEFITS	1,799	1,794	2	1,728	71	3,598	3,588	10	3,456	142	21,655
60-166-385-46115 SOCIAL SECURITY ADMIN.	629	646	13	620	39	1,329	1,293	37	1,231	86	7,049
60-166-385-46120 MEDICARE ONLY	154	151	က	145	6	311	302	6	288	23	1,814
	1,278	1,320	-41	1,145	134	2,578	2,639	9-	2,273	305	15,836
60-166-388-42110 SALARIES - REGULAR	7,281	7,281	0	7,141	141	14,705	14,562	143	13,993	712	87,372
60-166-388-42210 SALARIES - TEMPORARY	2,420	5,400	-2,980	5,030	-2,610	3,110	7,592	-4,482	6,869	-3,759	77,351
60-166-388-42610 EMPLOYEE BENEFITS	3,297	3,290	7	3,153	144	6,594	6,580	41	6,306	287	39,477

List 5/8/2013

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activity		April 201:	April 2013 Period Activity	ity			>	ear-To-Date	Year-To-Date Activity (FY 2014)	014)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-388-46115 SOCIAL SECURITY ADMIN.	571	786	-215	726	-155	1,044	1,374	-329	1,237	-193	10.213
60-166-388-46120 MEDICARE ONLY	134	184	-50	170	-36	244	321	11-	289	-45	2.331
60-166-388-46125 ILL MUNI. RET. FUND	934	922	12	928	9	1,811	1,844	-32	1,701	110	11,061
SHOP PAYROLL	29,251	32,198	-2,947	30,873	-1,622	56,943	60,943	-4,000	57,678	-736	399,247
UTILITIES											
60-166-387-52270 ELECTRICAL - LIGHT/AC	0	1,400	-1,400	1,336	-1,336	2,849	2,800	49	2,712	137	27.800
60-166-387-52275 NATURAL GAS	801	200	301	191	610	2,196	2,000	196	470	1,726	14,106
UTILITIES	801	1,900	-1,099	1,527	-726	5,045	4,800	245	3,181	1.864	41.907
WATER-SEWER-GARBAGE			The state of the s								
60-166-387-52255 WATER AND SEWER	0	0	0	0	0	416	8,240	-7,824	0	416	49,440
60-166-387-52260 GARBAGE SERVICE	0	0	0	0	0	0	0	0	0	0	1,080
WATER-SEWER-GARBAGE	0	0	0	0	0	416	8,240	-7,824	0	416	50,520

Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

Deferred Revenue

Glencoe Golf Club

Acct No	Description	Balance
60-166-600-24105	60-166-600-24105 RAIN CHECKS OUTSTANDING	74.00
60-166-600-24110	60-166-600-24110 GIFT CERTS OUTSTANDING	8,361.06
60-166-600-24145	60-166-600-24145 DEF REV-RESERVED STARTING TIME	199,306.00
60-166-600-24175	60-166-600-24175 DEF REV GOLF ACADEMY	5,349.00
•	Total Def. Rev.	213,090.06

Balance		693,421.26	204,623.16	00.009	898,644.42
Description	Balance Sheet	1 CASH - NSCB	0 IMET	0 PETTY CASH	Total
Acct No		60-166-600-11111 CASH - NSCB	60-166-600-11190 IMET	60-166-600-11210 PETTY CASH	

Due To VOG Report

Glencoe Golf Club

Balance	387,769.00	222,288.51	960,006.11	1,570,063.62
Acct No Description	60-166-600-22190 GOLF MGMT FEE PAYABLE	60-166-600-25105 INT PAYABLE ON ADVANCE	60-166-600-25115 DUE TO GENERAL FUND	_ Total

Friends of the Glencoe Golf Club

Monthly Report Cash Balance

Monthly Report - Friends Glencoe Golf Club

PY YTD FY Bud.	00.0 00.00	0.00 0.00		0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	0.00 0.00	
FY YTD Bud.	00.00	00.00		0.00	00.00	00.00	00.00	00.00	00.00	0.00	
FY YTD	00.00	00.00		836.57	836.57	00.00	00.00	836.57	00.00	00.00	
PY Mo.	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
FY Mo. Bud.	0.00	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	The state of the s
FY Mo.	0.00	00.00		836.57	836.57	0.00	0.00	836.57	0.00	0.00	
Description	Operating Revenue Total Other Revenue	Total Operating Revenue	Operating Expenses	MARKETING/ADVERTISING	Total Service Fees	Total Professional Services	Total Event Expense	Total Service Expense	Total Supplies	Total Equipment	
Acct No.	•	·	L			•	·	·	•	·	,

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Total Operating Expense	Operating Excess (Deficit)	ح <u>د</u>	erating	Total Interest Expense	Total Nonoperating Activity	Total Excess (Deficit)	
l Operati	rating Ex	INTEREST ON INVESTMENTS	Total Nonoperating Revenue	Interes	l Nonope	l Excess	Total Capital
Tota	Oper	ιΩ	Tota Reve	Tota	Tota	Tota	Tota
		65- 170- 395- 32805					

Cash Report - Friends

Glencoe Golf Club

Balance		5,363.21	5,363.21
Description	Balance Sheet	1 CASH - NSCB	Total
Acct No		65-170-395-11111 CASH - N	